

Viemed Healthcare, Inc.

NASDAQ: VMD

Financial Supplement

Second Quarter 2026

August 3, 2026



Disclaimers

Forward Looking Statements

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This Financial Supplement contains non-GAAP financial guidance. There is no reliable or reasonably estimable comparable GAAP measure for the Company's non-GAAP financial guidance because the Company is not able to reliably predict the impact of certain items that typically have one or more of the following characteristics: highly variable, difficult to project, unusual in nature, significant to the results of a particular period or not indicative of future operating results. Similar charges or gains were recognized in prior periods and will likely reoccur in future periods. As a result, reconciliation of the non-GAAP financial guidance to the most directly comparable GAAP measure is not available without unreasonable effort. In addition, the Company believes such a reconciliation would imply a degree of precision and certainty that could be confusing to investors. The variability of the specified items may have a significant and unpredictable impact on the Company's future GAAP results. The Company's financial guidance in this press release excludes the impact of potential future strategic acquisitions and any items that have not yet been identified or quantified. This guidance is subject to risks and uncertainties inherent in all forward-looking statements, as outlined above.

Non-GAAP and Other Financial Information

This presentation includes references to financial measures that are calculated and presented using methodologies other than those in accordance with generally accepted accounting principles in the United States (“GAAP”), including Adjusted EBITDA and free cash flow. Any non-GAAP financial measures presented herein are intended to supplement, and not to be considered superior to or as a substitute for, the Company's consolidated financial statements prepared in accordance with GAAP. These non-GAAP financial measures exclude significant expense and income items required by GAAP, and are subject to inherent limitations, including the exercise of judgment by management regarding which items to exclude or include. Non-GAAP measures presented herein may not be comparable to similarly titled measures presented by other companies.

Reconciliations between GAAP and non-GAAP financial information are provided within this financial supplement.

Key Themes for Q2 2026

Delivered record quarterly revenue of \$78.1 million and the largest ventilator census in Company history, as accelerating ventilator growth, record PAP and sleep resupply patient volumes, and continued expansion of our women's health offerings drove first-half momentum that supports an increase to our full-year 2026 revenue guidance.

- Revenue increased 24% year-over-year and 4% sequentially
- Ventilator patients grew to 12,635, up 4% year-over-year and 5% sequentially, reaching the highest census in company history
- PAP therapy patients increased 44% year-over-year and 5% sequentially, along with record PAP setups, and sleep resupply patients increased 47% year-over-year and 10% sequentially
- Adjusted EBITDA totaled \$13.7M, a 4% decrease year-over-year, with the prior year period including a \$1.0M non-recurring gain related to the ventilator return program that benefited net income
- Net capital expenditures totaled \$7.3 million, or 9.3% of revenue, bringing first-half net capital expenditures to \$12.8 million, or 8.3% of revenue
- Generated \$15.9 million of operating cash flow and \$8.6 million of free cash flow
- Repurchased 530,802 shares for \$5.1 million and reduced debt through \$2.2 million of term loan repayments, continuing disciplined capital allocation

Financial and Operational Highlights

(expressed in thousands of U.S. Dollars, except operational information).

For the quarter ended:	6/30/26	3/31/26	12/31/25	9/30/25	6/30/25	3/31/25	12/31/24	9/30/24
Financial Information:								
Revenue	\$78,097	\$75,414	\$76,181	\$71,914	\$63,056	\$59,129	\$60,695	\$58,004
Gross Profit	\$45,048	\$42,827	\$44,103	\$41,345	\$36,731	\$33,279	\$36,138	\$34,371
Gross Profit %	58%	57%	58%	57%	58%	56%	60%	59%
Net Income attributable to Viemed Healthcare, Inc.	\$2,764	\$2,582	\$5,639	\$3,513	\$3,157	\$2,625	\$4,316	\$3,878
Cash and Cash Equivalents (As of)	\$10,680	\$9,762	\$13,501	\$11,123	\$20,016	\$10,160	\$17,540	\$11,347
Total Assets (As of)	\$204,224	\$197,361	\$199,154	\$202,360	\$184,603	\$178,079	\$177,069	\$169,526
Adjusted EBITDA ⁽¹⁾	\$13,715	\$14,311	\$18,203	\$16,121	\$14,287	\$12,765	\$14,242	\$13,954
Operational Information:								
Vent Patients ⁽²⁾	12,635	12,089	12,259	12,372	12,152	11,809	11,795	11,374
PAP Therapy Patients ⁽³⁾	37,825	35,938	34,528	31,891	26,260	22,899	21,338	19,478
Sleep Resupply Patients ⁽⁴⁾	37,035	33,661	36,561	33,518	25,246	22,941	24,478	22,143

⁽¹⁾ Refer to "Adjusted EBITDA" in this presentation for the definition of Adjusted EBITDA and a reconciliation to its most comparable GAAP measure.

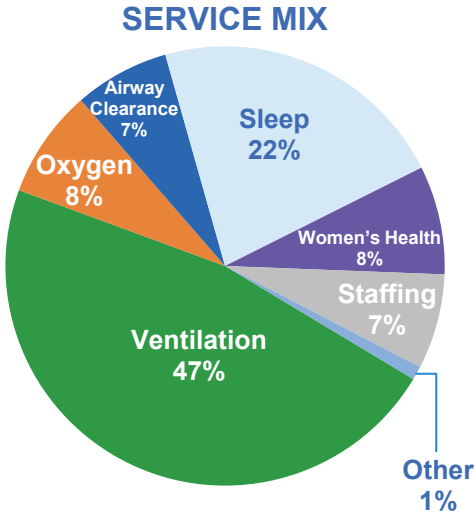
⁽²⁾ Vent Patients represents the number of active ventilator patients on recurring billing service at the end of each calendar quarter.

⁽³⁾ PAP Therapy Patients represents the number of distinct patients billed for PAP therapy services during each calendar quarter.

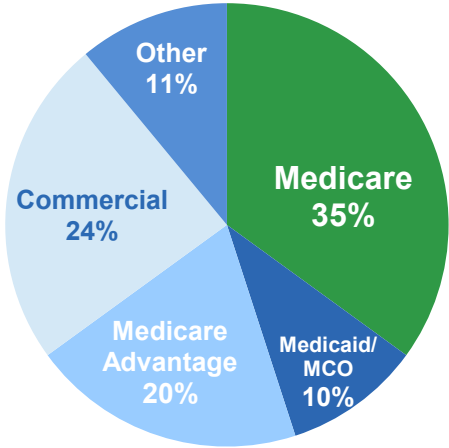
⁽⁴⁾ Sleep Resupply Patients represents the number of distinct patients who received supplies through our sleep resupply program during each calendar quarter.

Service, Payor and Revenue Mix

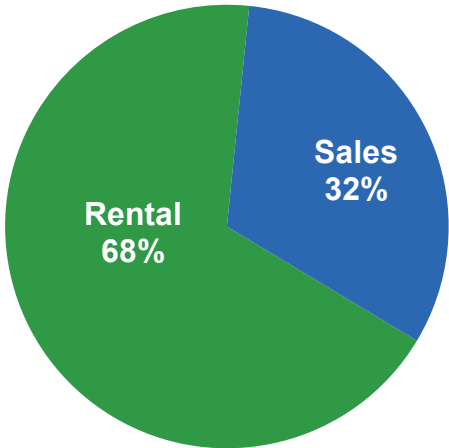
Q2 2026



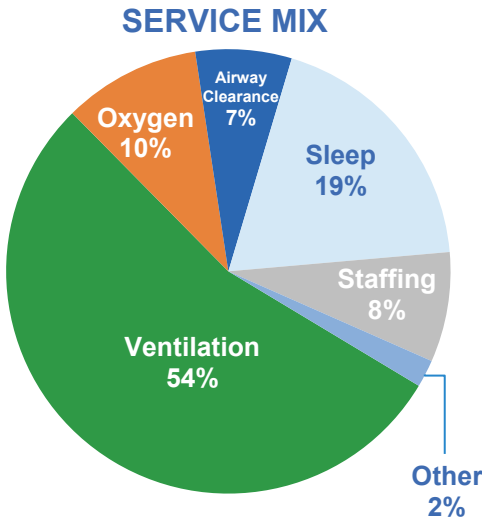
PAYOR MIX



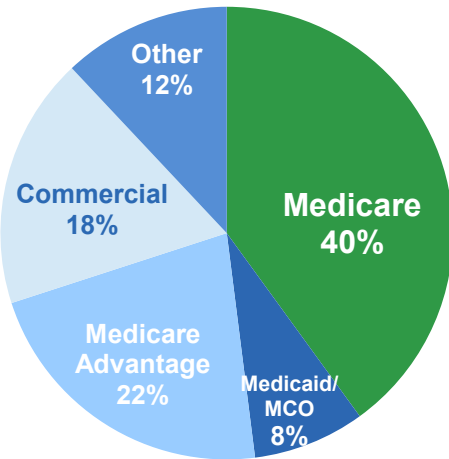
REVENUE MIX



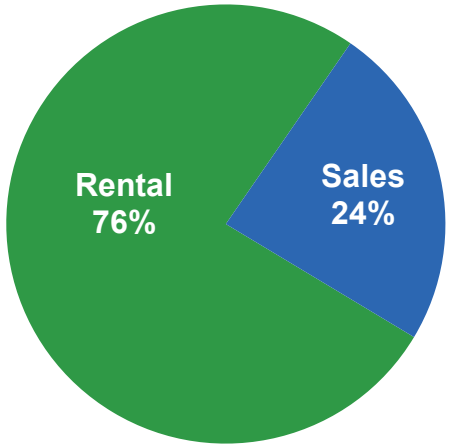
Q2 2025



PAYOR MIX



REVENUE MIX



Revenue Highlights

For the quarter ended	6/30/26	3/31/26	12/31/25	9/30/25	6/30/25	3/31/25	12/31/24	9/30/24
Rental Revenue (expressed in thousands of USD):								
Ventilators, non-invasive & invasive	\$36,411	\$35,360	\$35,888	\$34,883	\$33,819	\$32,159	\$33,173	\$31,772
Other home medical equipment rentals	\$16,408	\$16,198	\$16,200	\$15,401	\$13,823	\$12,962	\$13,047	\$12,459
Sales & Service Revenue (expressed in thousands of USD):								
Equipment and supply sales	\$18,971	\$17,488	\$17,521	\$15,700	\$9,514	\$7,519	\$8,940	\$8,440
Service revenues	\$6,307	\$6,368	\$6,572	\$5,930	\$5,900	\$6,489	\$5,535	\$5,333
Total revenues	\$78,097	\$75,414	\$76,181	\$71,914	\$63,056	\$59,129	\$60,695	\$58,004
Rental Revenue (% of Total revenue):								
Ventilators, non-invasive & invasive	46.6%	46.9%	47.1%	48.5%	53.6%	54.4%	54.7%	54.8%
Other home medical equipment rentals	21.0%	21.5%	21.3%	21.4%	21.9%	21.9%	21.5%	21.5%
Sales & Service Revenue (% of Total revenue):								
Equipment and supply sales	24.3%	23.2%	23.0%	21.8%	15.1%	12.7%	14.7%	14.6%
Service revenues	8.1%	8.4%	8.6%	8.3%	9.4%	11.0%	9.1%	9.2%
Total revenues	100%	100%	100%	100%	100%	100%	100%	100%

Liquidity Metrics

(expressed in thousands of U.S. Dollars)

For the period ended	6/30/26	12/31/25	12/31/24
Cash on hand	\$ 10,680	\$ 13,501	\$ 17,540
Working Capital	\$ 6,072	\$ 7,437	\$ 15,554
Long Term Debt	\$ 6,374	\$ 11,291	\$ 3,589

Positioned for growth

- The Company maintains a healthy balance sheet with effectively no net debt as of June 30, 2026, providing significant financial flexibility.
- As of June 30, 2026, the Company had \$46 million in unfunded commitments available under its existing credit facilities, supporting our capital allocation strategy.

Free Cash Flow

Reconciliation from GAAP Net Cash Provided by Operating Activities to Non-GAAP Free Cash Flow

We present non-GAAP free cash flow for the current quarter and trailing twelve months (TTM) as a supplemental liquidity measure. Management believes free cash flow provides investors with useful insight into the company's ability to generate cash, fund growth initiatives, and return capital to shareholders. Free cash flow is defined as net cash provided by operating activities, as reported under U.S. GAAP, less net capital expenditures (Net CAPEX). Net CAPEX is calculated as purchases of property and equipment minus proceeds from the sale of property and equipment in order to reflect both outflows and inflows associated with routine equipment turnover. Trailing twelve months (TTM) free cash flow is calculated by aggregating the last four quarters, each calculated using the methodology described above.

(expressed in thousands of U.S. Dollars)

	TTM	For the quarter ended			
	6/30/26	6/30/26	3/31/26	12/31/25	9/30/25
Net cash provided by operating activities	\$ 60,781	\$ 15,902	\$ 8,071	\$ 18,441	\$ 18,367
Less:					
Purchase of property and equipment	(31,545)	(8,460)	(6,712)	(8,737)	(7,636)
Proceeds from sale of property and equipment	<u>5,197</u>	<u>1,174</u>	<u>1,227</u>	<u>1,125</u>	<u>1,671</u>
Net CAPEX	(26,348)	(7,286)	(5,485)	(7,612)	(5,965)
Free cash flow	\$ 34,433	\$ 8,616	\$ 2,586	\$ 10,829	\$ 12,402

2026 Annual Guidance – Commentary

Core Metrics

- Net revenue of \$314 million to \$320 million, raised from \$312 million to \$320 million
- Adjusted EBITDA of \$64 million to \$68 million, revised from \$65 million to \$69 million
- Net capital expenditures of 8.5% to 10.0% of net revenue, lowered from 9.0% to 10.5%

Q2 2026 Performance vs. Second-Half Outlook

- Q2 revenue of \$78.1 million was up 3.6% sequentially compared to Q1 2026, consistent with the seasonal pattern described at the time of initial guidance
- Continued sequential revenue growth expected in both Q3 and Q4
- Full-year Adjusted EBITDA margin expected to remain above 20% across the current guidance ranges

Key Assumptions

- Excludes the impact of potential acquisitions
- Higher revenue outlook reflects first-half performance and favorable operating trends across ventilation and the broader platform
- Revised Adjusted EBITDA and net capital expenditure guidance reflects the growing contribution from less capital-intensive product and service revenue

Adjusted EBITDA

Reconciliation of Net Income to Non-GAAP Adjusted EBITDA

Management believes Adjusted EBITDA provides helpful information with respect to the Company's operating performance as viewed by management, including a view of the Company's business that is not dependent on the impact of the Company's capitalization structure and items that are not part of the Company's day-to-day operations. Management uses Adjusted EBITDA (i) to compare the Company's operating performance on a consistent basis, (ii) to calculate incentive compensation for the Company's employees, (iii) for planning purposes, including the preparation of the Company's internal annual operating budget, and (iv) to evaluate the performance and effectiveness of the Company's operational strategies. Accordingly, management believes that Adjusted EBITDA provides useful information in understanding and evaluating the Company's operating performance in the same manner as management.

(expressed in thousands of U.S. Dollars)

For the quarter ended:	6/30/26	3/31/26	12/31/25	9/30/25	6/30/25	3/31/25	12/31/24	9/30/24
Net Income attributable to Viemed Healthcare, Inc.	\$ 2,764	\$ 2,582	\$ 5,639	\$ 3,513	\$ 3,157	\$ 2,625	\$ 4,316	\$ 3,878
Add back:								
Depreciation & amortization	7,520	7,621	7,570	7,539	6,891	6,613	6,366	6,408
Interest expense, net	248	305	364	507	132	179	147	225
Stock-based compensation ^(a)	2,032	2,451	2,300	2,180	2,341	2,311	1,521	1,712
Transaction costs ^(b)	-	74	139	847	53	85	11	12
Impairment of assets ^(c)	-	-	-	-	-	-	-	125
Income tax expense	1,151	1,278	2,191	1,535	1,713	952	1,881	1,594
Adjusted EBITDA	\$ 13,715	\$ 14,311	\$ 18,203	\$ 16,121	\$ 14,287	\$ 12,765	\$ 14,242	\$ 13,954

(a) Represents non-cash, equity-based compensation expense associated with option and RSU awards.

(b) Represents transaction costs and expenses related to acquisition and integration efforts associated with recently announced or completed acquisitions.

(c) Represents impairments of the fair value of investment and litigation-related assets.