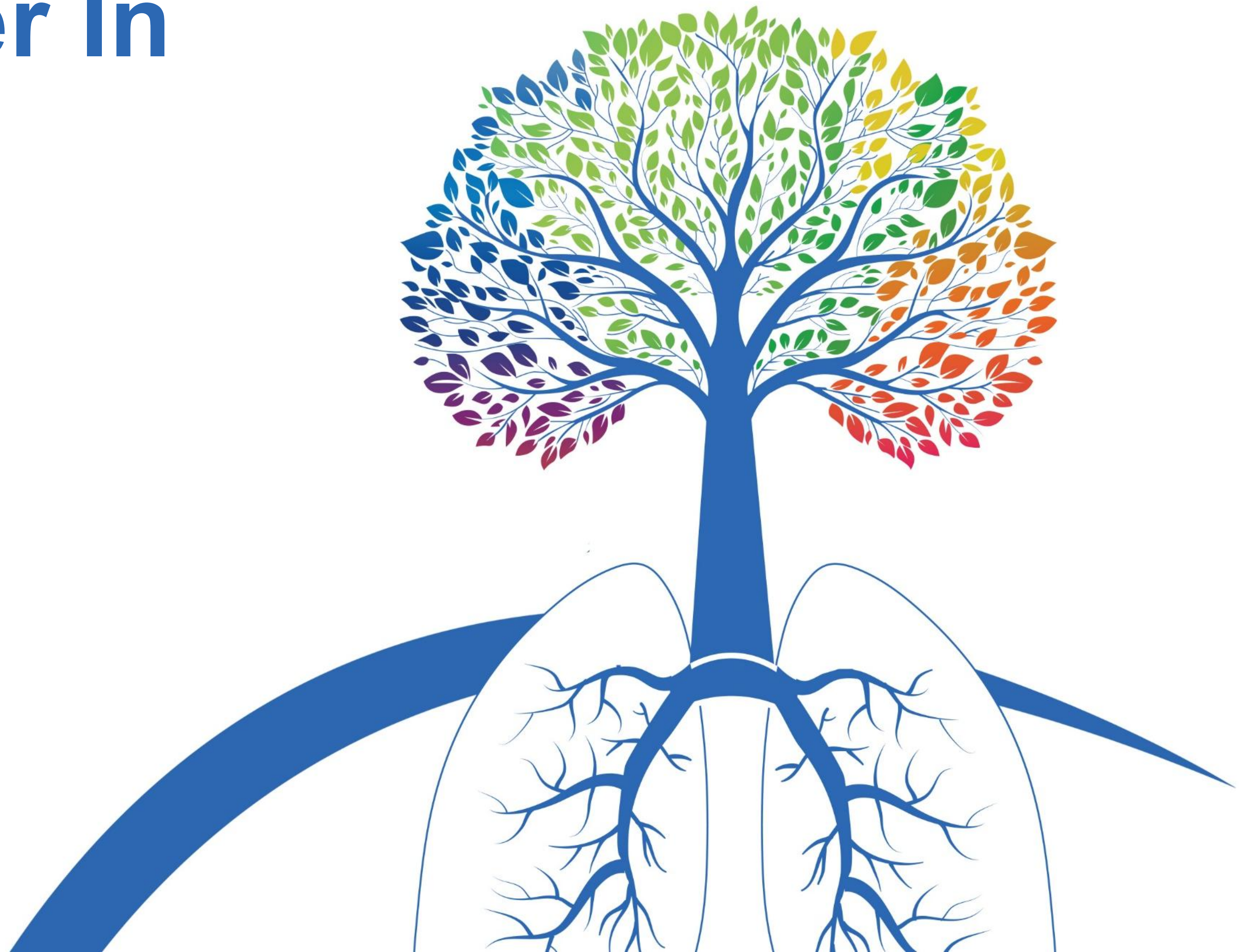
A Rapidly Growing National Leader In Home-Based Clinical Care.

Investor Presentation:
NASDAQ: VMD



March 2026

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This Presentation includes references to financial measures that are calculated and presented on the basis of methodologies other than in accordance with generally accepted accounting principles in the United States of America ("GAAP"), including the measures Adjusted EBITDA and free cash flow. A reconciliation of these non-GAAP financial measures to the nearest GAAP measures can be found in the Appendix to this Presentation.

An innovative, national in-home healthcare leader built on clinical excellence...

Built a Platform Around Complex Respiratory Services

Home-based care platform built on the reputation of clinical excellence in ventilation. Now leveraging our core platform to include sleep, oxygen, airway clearance and maternal health.

Extensive Nationwide Reach

Serving over 172,000 patients with a capex-light business model in all 50 states.

Innovative At-Home Healthcare

High-touch and high-tech services care model drives cost reduction, increases patient satisfaction and reduces rehospitalizations.

Robust Growth and Financial Performance

26% compounded annual revenue growth rate since public listing, $28M FCF in 2025, and no net debt.

Founded in 2006 • Public since 2017 • Headquartered in Lafayette, Louisiana

…led by an experienced management team…

Casey Hoyt

CEO and original founder

20+ years with VieMed

Randy Dobbs

Board of Directors, Chairman

10+ years with VieMed

Michael Moore, RRT

President and original founder

20+ years with VieMed

William Frazier, MD

Chief Medical Officer

10+ years with VieMed

Todd Zehnder

Chief Operating Officer

10+ years with VieMed

Trae Fitzgerald

Chief Financial Officer

10+ years with VieMed

>20% Insider Beneficial Ownership

~ $287M Market Cap [1]

Combined management team brings 80+ years of public company experience across GE, Philips, NYSE-listed companies, and Big 4 accounting

(1) Market cap as of 12-31-2025

...with multiple catalysts driving our growth.

Massively underserved market with a purpose-built clinical model to close the gap

Complex respiratory care and obstructive sleep apnea remain meaningfully underdiagnosed and undertreated. VieMed's high-touch, technology-enabled approach is designed to reach patients where traditional providers cannot.

A vital link between patients, providers, and payors with measurable outcomes

Our clinical care model improves patient compliance, reduces hospitalizations, and drives payer value. Designed to create lasting relationships and a defensible competitive position.

Proven growth platform with a broadening service mix

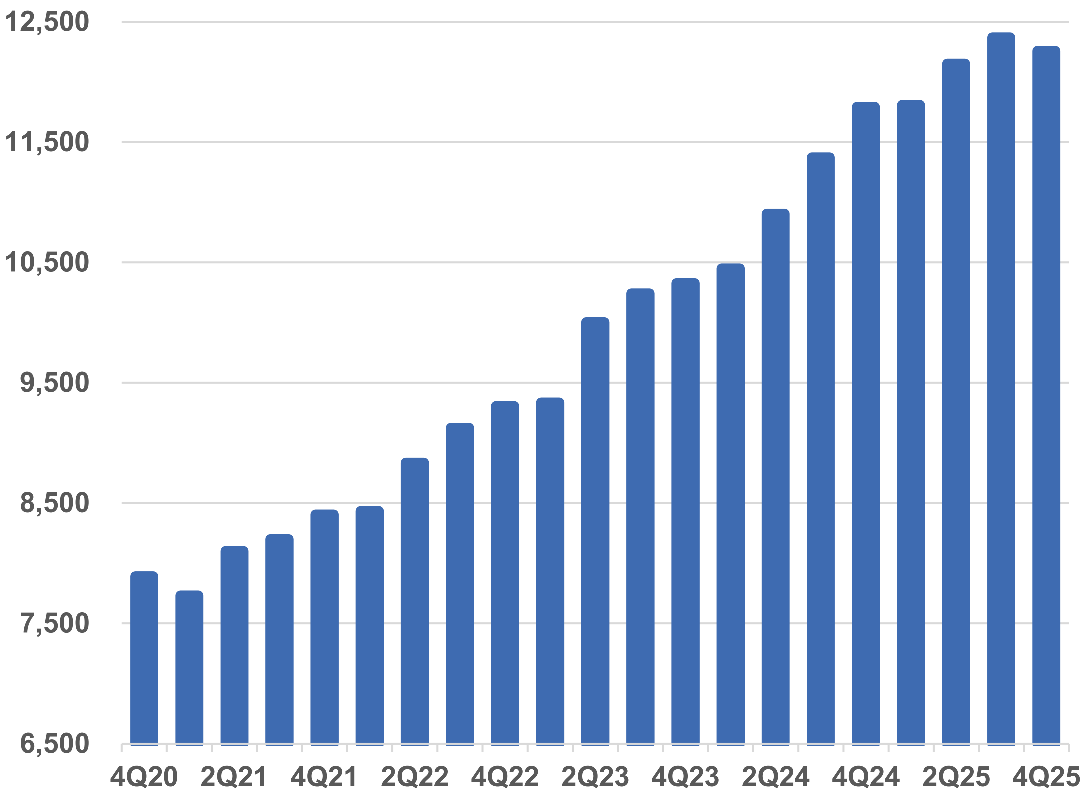
Organic and inorganic expansion has diversified VieMed well beyond our ventilation roots. Our entry into maternal health is the most recent example of leveraging shared infrastructure for capital-light growth into adjacent markets.

Regulatory tailwinds favor our model

The shift toward home-based care, efficiency, compliance, and transparency plays directly to VieMed's strengths. We are uniquely positioned to succeed in this environment.

Complex respiratory care is the foundation of our business...

Vent Patients on Service[1]



(1) Vent Patients represents the number of active ventilator patients on recurring billing service at the end of each calendar quarter.

Attractive Unit Economics

Monthly Reimbursement	**~$1,050**
Avg. Length of Stay	**~17 months**
Rental Structure	**Uncapped**
Service Model	**24/7 RT included**
Coverage	**Medicare + most plans**

...serving a population that is massively underserved...

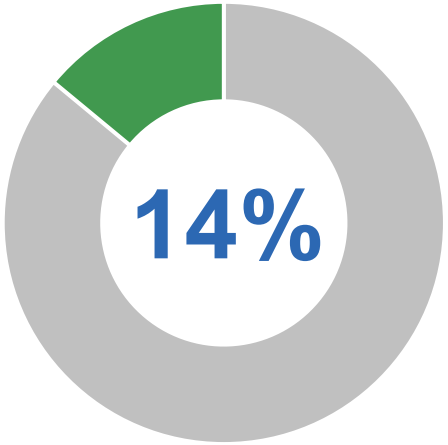
25 Million (estimated) people in the U.S. have COPD

2,500,000 or 10% have stage 4 COPD

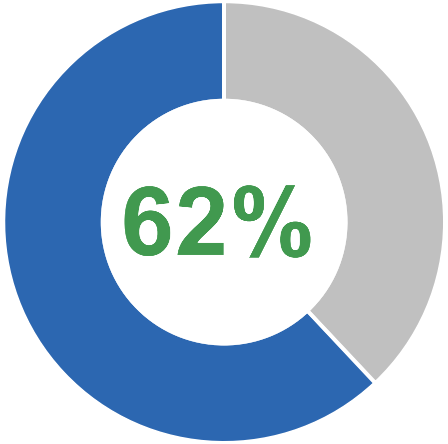
1,250,000 or 50% of those with stage 4 COPD develop chronic respiratory failure becoming candidates for our therapy

Approximately 70,000 annual Medicare beneficiaries on NIV service[1]

Estimate of 6% market penetration



VIEMED IS THIRD LARGEST PROVIDER[1]



MARKET SHARE HELD BY TOP 10 PROVIDERS[1]

(1) As of 2024 (source: HME Databank)

... through a tech-enabled, clinical model that sets us apart...

Proprietary clinical platform, connecting best-in-class clinical service with best-in-class devices

Increase efficiency of clinicians through improved remote workflow and proactive patient engagement solutions

24/7
Respiratory Therapist
included in service

Increase patient and caregiver engagement

Capture value-based data elements, analysis and insights from patient's home to improve patient outcomes and generate cost savings

...and backed by real-world outcomes.

respiratory MEDICINE Journal Study
June 29, 2022

Early initiation of non-invasive ventilation at home reduces mortality, hospitalizations, and overall health costs

43% Relative mortality reduction if utilized within 0-7 days

11.6% Cost reduction if utilized within 0-7 days

$5,484 Cost reduction if utilized within 0-7 days

7.2% Cost reduction if utilized within 0-15 days

Sample size: 500,000 patients

AJMC
September 15, 2021

Non-invasive ventilation at home reduces mortality in COPD with CRF

31% Relative reduction in hospital readmissions

38% Immediate reduction in risk of death with NIV

12% Relative reduction in mortality after 12 months

16% Relative reduction in ER visits

Sample size: 36,000 patients

respiratory MEDICINE Journal Study
December 29, 2020

Non-invasive ventilation at home improves survival and decreases healthcare utilization

39% Relative reduction in all-cause mortality over 7-year period

22% Relative reduction in the risk of an ER visit

9% Relative decline in the risk of hospitalizations

Sample size: 45,000 patients

Our unique operating model has opened doors to expand our patient base…

LEAN OPERATING MODEL

No retail storefronts

Minimal brick-and-mortar limited to small distribution hubs

Mobile workforce

Sales reps and RTs operate from GPS-monitored vehicles, delivering care directly to patients' homes

Data-driven location selection

Target areas with high COPD rates, hospitals struggling with length of stay, and rural markets near existing coverage

Lean market entry

New geographies require clinical talent and payer contracts; dual role RTs to start

Technology focus

Focus on products with technology enablement vs. "bent metal"

PRODUCT OFFERINGS

What fits our current national model

Clinician-delivered, remotely monitored services:

- Ventilation therapy
- Airway clearance devices
- Stationary and Portable O_2 concentrators
- PAP therapy & supplies
- Breast pumps & maternal support

Outside our current national model

Heavy-logistics DME requiring storefronts and warehousing:

- Wheelchairs & mobility
- Hospital beds
- Bulky oxygen tanks

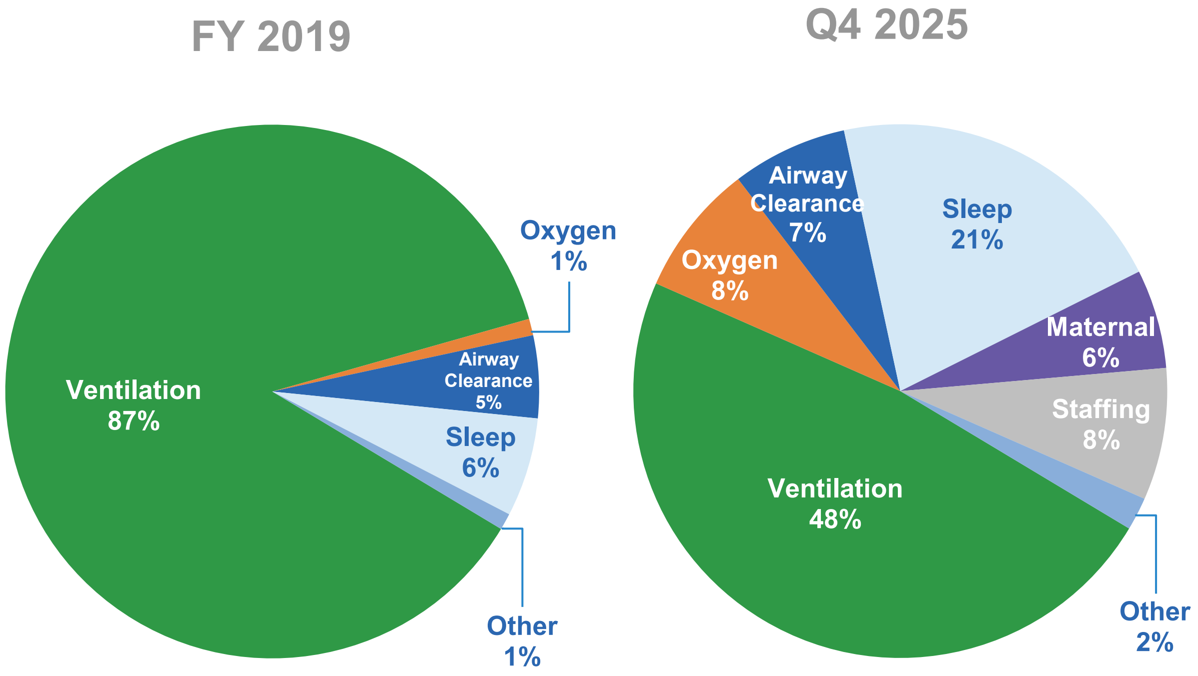
Our unique model drives lower overhead, faster geographic expansion, and higher margins than traditional DME competitors.

… and six years later, the numbers tell the story.

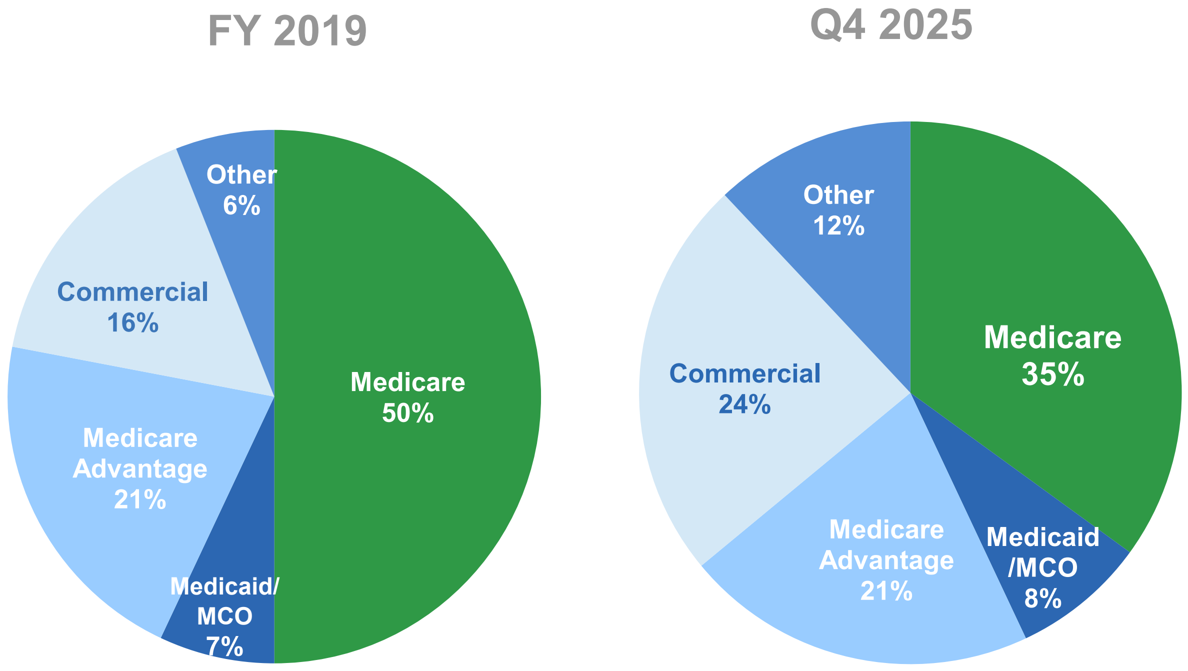
Diverse and Reliable Revenue Streams

Ventilation revenue has doubled since 2019, with a broadening platform accelerating alongside it.

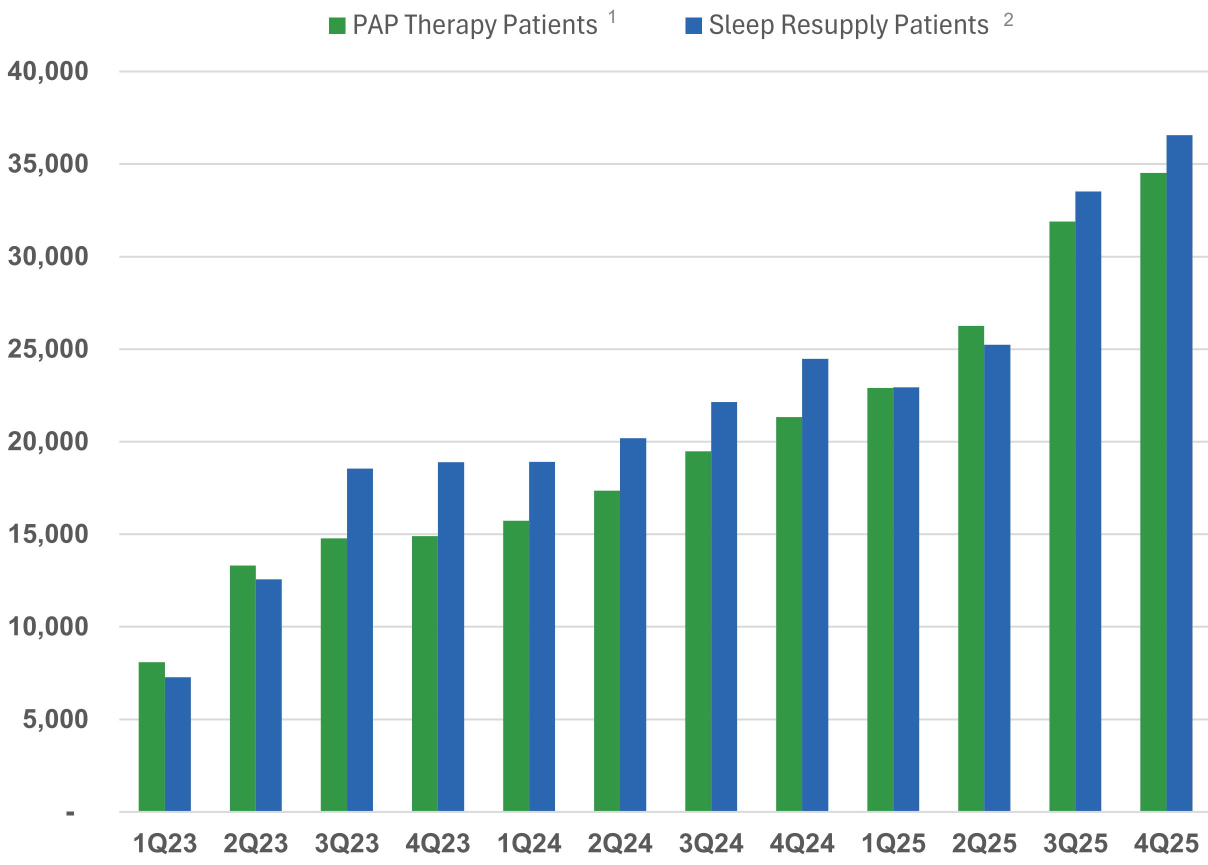
SERVICE MIX



PAYOR MIX



Sleep is the clearest example of what that looks like…



(1) PAP Therapy patients represents the number of distinct patients billed for PAP therapy services during each calendar quarter.
(2) Sleep Resupply Patients represents the number of distinct patients who received supplies through our sleep resupply program during each calendar quarter.
(3) American Lung Association

2025 Growth Metrics

62%	49%	21%
YoY PAP Patient Growth	YoY Resupply Growth	of 4Q25 Net Revenue (and Growing)

Multiple Tailwinds

Sleep business reached an inflection point following the Philips recall, which created a significant supply gap and drove patients to quality providers. We accelerated our growth through acquisitions of HMP (2023) and Lehan's (2025), building a national PAP therapy and resupply platform. GLP-1s and wearables continue to drive therapy demand.

Addressable Market over 30 million in the United States[3]

...and we're still expanding our reach.

Oxygen Therapy

8% of Revenue [1]

2025 Growth Rate of 8%

- Tankless portable oxygen concentrators
- Device rentals with lifetime caps
- Earlier stages of COPD
- Growing referral channel from vent relationships

Airway Clearance

7% of Revenue [1]

2025 Growth Rate of 18%

- Nebulizers, cough assists, percussion vests
- Complements core respiratory offering
- Natural benefit to certain vent patients
- Expanding clinical evidence base

Women's Health

6% of Revenue [1]

2025 Growth Rate of 100% [2]

- Breast pumps, insurance-covered, ship-to-home
- Nursing supplies and lactation accessories
- Compression garments and postpartum recovery
- Leverages existing payer relationships and ship-to-home infrastructure

Healthcare Staffing

8% of Revenue [1]

2025 Growth Rate of 12%

- Clinical resources to hospitals & agencies
- Supports continuum of care
- Deepens key referral relationships
- Provides operational flexibility

(1) As a percentage of 4Q25 revenue
(2) Maternal health reflects a partial year contribution following the acquisition of Lehan's Medical Equipment on July 1, 2025.

Growth Strategy

Three engines driving our next chapter.

ORGANIC GROWTH	INORGANIC GROWTH	OPERATIONAL LEVERAGE
• Geographic expansion into new target markets	• Active M&A pipeline: complementary services	• AI & technology driving efficiency across lines
• Densify existing markets	• Proven playbook: HMP, EAMC, Lehan	• Declining capex intensity (capital-light mix shift)
• Women's health national rollout via existing payers	• Pristine balance sheet supports deal capacity	• Favorable FCF margin mix (sleep/maternal growing faster)
• Scale sleep through technology-enabled operations	• Targets: platforms leveraging shared infrastructure	• Shared infrastructure reduces incremental cost per service

Disciplined M&A has accelerated the platform…

Complementary acquisitions leveraging our platform: successfully integrated and accretive

HMP HOME MEDICAL PRODUCTS
a VieMed Healthcare Company

June 2023

- Complex respiratory synergies
- Accelerated sleep growth with mature resupply
- Geographic, product, and payor diversity

East Alabama Health HomeMed

April 2024 (JV)

- Referral source and patient base synergies
- Hospital JV partnership model
- Complementary to organic growth

Lehan's Medical Equipment

July 2025

- Chicago market platform with brand equity
- Added women's health to product offering
- Sleep rental, sales, and resupply synergies

What We Look For: Complementary to core | Leverages infrastructure | Expands Offerings | Expands Geography

… and the runway of opportunities is long.

Our infrastructure, clinical expertise, and payor relationships position us to expand into additional complex home-based services as healthcare continues its shift toward home-based care delivery.

SECULAR TAILWINDS

CMS Push to Home

Federal policy favoring home-based care delivery

Aging Population

Accelerating demand for complex home care

Hospital Cost Pressure

Systems seeking lower-cost care partners

Stable Regulatory Environment

Regulatory stability a strength for the industry

The platform we've built has applications well beyond our current product set.

Regulatory Stability: Stable reimbursement environment and a new coverage standard that strengthens our position

A Rate and Coverage Environment Working in Our Favor.

Medicare Reimbursement
+ 2.0% - 2.8%
CPI-driven rate increase took effect in January 2026.

Competitive Bidding Program
2028
CMS has signaled a more limited program restart in 2028

Competitive Bidding Products
Excluded
CMS confirmed in December 2025 that VieMed's core product categories are excluded from the current round.

Vent NCD
Coverage Stable
Long awaited NCD for ventilation a signal of CMS' continued support for the complex therapy.

New Coverage Determination: Near-Term Friction, Long-Term Tailwind.

NEAR-TERM

National Coverage Determination ("NCD") issued in June 2025 adds administrative and clinical complexity to ventilation therapy for both initial patient access and ongoing service. These new standards introduce an initial operational lift for suppliers.

LONG-TERM

- ✓ Higher clinical standards strengthens VieMed's competitive position and our 24/7 RT model.
- ✓ Added complexity favors nationally-scaled providers like VieMed.
- ✓ Clear standards provide increased patients access for Commercial and Medicare Advantage payors.

Financial Performance

2025: Record results across the business…

- Net revenues grew 21% Y-o-Y, reaching a new Company record
- Adjusted EBITDA grew 20% Y-o-Y, reaching a new Company record
- Diluted EPS grew 32% Y-o-Y, the 9th consecutive year of positive net income
- Sleep therapy patients increased 62% Y-o-Y and sleep resupply patient count increased 49% Y-o-Y
- Vent patients increased 4% Y-o-Y

$270M
Net Revenue

$61M
Adjusted EBITDA [1]

$28M
Free Cash Flow [1]

$14M
Cash on Hand

$0M
Net Debt

$46M
Credit Facility Availability

9%
Net Capex [2]

9 Yrs
Positive Net Income

1.98M
Shares repurchased

(1) See Appendix for non-GAAP reconciliations.
(2) Expressed as a percentage of net revenue.

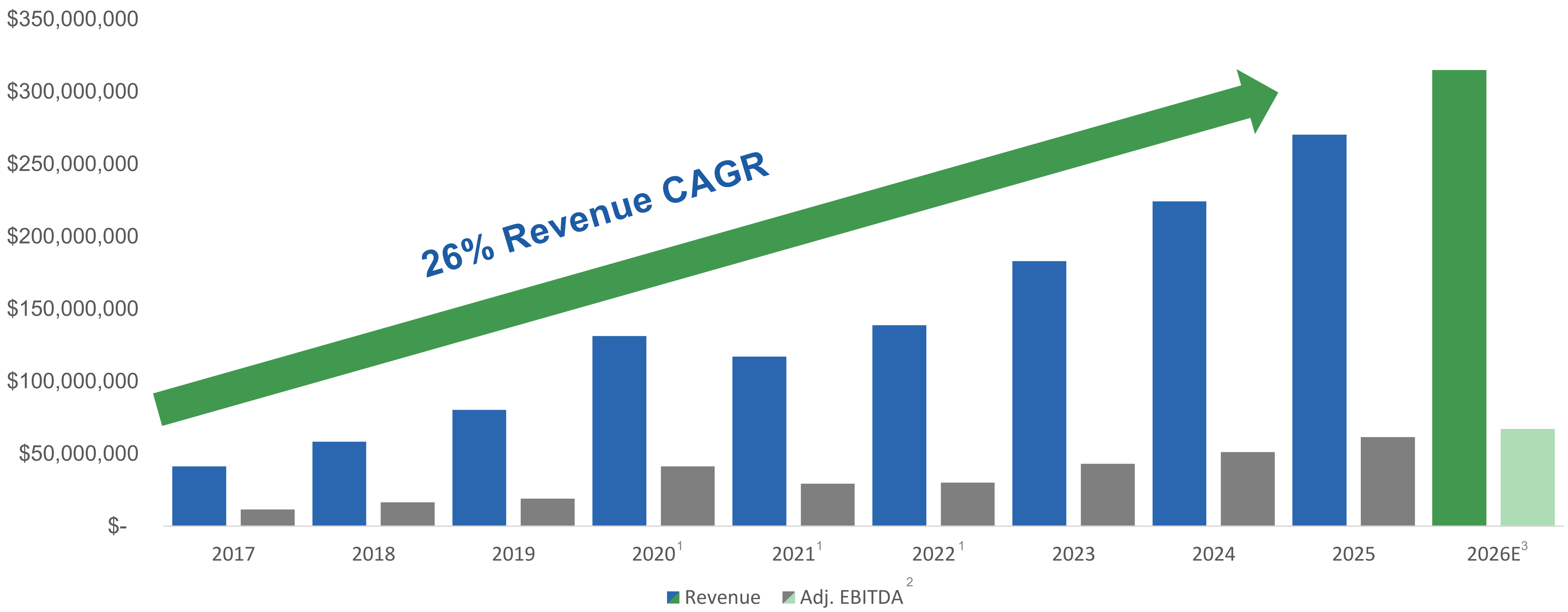
…with sustained financial performance…

	FY 12/31/23	FY 12/31/24	FY 12/31/25	2026 Guidance[1]
Net Revenue	**$ 183.0M**	**$ 224.3M**	**$ 270.3M**	**$ 315.0M**
Gross Margin %	61.6%	59.4%	57.5%	
Net Income Attr. to VMD	**$ 10.2M**	**$ 11.3M**	**$ 14.9M**	
Adjusted EBITDA	$ 43.1M	$ 51.1M	$ 61.4M	$ 67.0M
Adjusted EBITDA %	**23.5%**	**22.8%**	**22.7%**	
Free Cash Flow	$ 21.7	$ 11.6M	$ 28.1M	

As service mix diversifies, gross margins have moderately compressed, Adj EBITDA margins have held steady and free cash flow has expanded with the decline in capex intensity.

(1) Mid-point of 2026 annual guidance ranges. See slide 23 for additional information and commentary about our 2026 annual guidance.

…and a long track record of consistent growth.



(1) 2020, 2021 and 2022 includes $34.3 million, $8.6 million and $2.3 million of COVID-19 sales and services, respectively.
(2) See reconciliation of Adjusted EBITDA in Appendix.
(3) Mid-point of 2026 annual guidance ranges. See slide 23 for additional information and commentary about our 2026 annual guidance.

2026 Guidance & Commentary

Net Revenue	Adjusted EBITDA	Net CAPEX
$310M – $320M	**$65M – $69M**	**10% – 11.5%**
Full-Year 2026 Guidance	*Full-Year 2026 Guidance*	*of Net Revenue*

Revenue Cadence

Q1 Flat to slightly down sequentially vs. Q4 2025; consistent with seasonal pattern

Q2–Q4 Sequential revenue growth of 3% – 5% per quarter expected through year-end

Share Repurchase Authorization

5% of Shares Outstanding

Our Board has authorized a new share repurchase program representing up to 5% of shares outstanding.

Capital Allocation Strategy

Our cash flow generation supports all three priorities simultaneously

1

INVEST IN ORGANIC GROWTH

Fully funded by operating cash flow. Sleep tech scaling, women's health national rollout, continued geographic expansion.

2

EXECUTE M&A PIPELINE

Complementary acquisitions leveraging our platform. ~$0M net debt, $46M+ facility provides significant capacity.

3

RETURN CAPITAL TO SHAREHOLDERS

4th share repurchase program authorized. Three prior programs returned $26.3M (4.5M shares; $5.79 avg/share).

Why Own VMD

NASDAQ: VMD

1 **Proven National Platform with Multiple High-Growth Opportunities**

Infrastructure serving 172,000+ patients across all 50 states, built over a decade of disciplined clinical execution. Ventilation anchor and complementary lines; all leveraging shared infrastructure and payor relationships.

2 **Regulatory Stability**

Regulatory clarity on two fronts: ventilation coverage standards established, competitive bidding overhang removed.

3 **Industry Leading Financial Performance**

Building on nine straight years of positive net income, our maturing ventilation patient base combined with capital-light service lines are meaningfully expanding FCF.

4 **Pristine Balance Sheet with M&A Optionality**

$0M net debt, an active acquisition pipeline, and a proven integration playbook for complementary businesses.

5 **Disciplined Capital Allocation - Aligned from the Top**

Organic growth funded internally. Board has authorized a new share repurchase program. Insiders beneficially own more than 20% of shares outstanding; leadership's interests are squarely aligned with shareholders.

Appendix

Net CAPEX

(expressed in thousands of U.S. Dollars)

For the quarter ended	12/31/25	9/30/25	6/30/25	3/31/25	12/31/24	9/30/24	6/30/24	3/31/24
Purchase of property and equipment	8,737	7,636	8,129	15,483	11,829	11,002	8,934	6,006
Proceeds from sale of property and equipment	(1,125)	(1,671)	(6,402)	(6,953)	(2,881)	(6,033)	(766)	(641)
Net CAPEX	7,612	5,965	1,727	8,530	8,948	4,969	8,168	5,365

Net Capex % of Net Revenue	**10.0%**	**8.3%**	**2.7%**	**14.4%**	**14.7%**	**8.6%**	**14.9%**	**10.6%**

Liquidity Metrics

(expressed in thousands of U.S. Dollars)

For the period ended	12/31/25	12/31/24	12/31/23
Cash on hand	$ 13,501	$ 17,540	$ 12,839
Working Capital	$ 7,437	$ 15,554	$ 6,243
Long Term Debt	$ 11,291	$ 3,589	$ 6,002

Positioned for growth

- The Company maintains a healthy balance sheet with effectively no net debt as of December 31, 2025, providing significant financial flexibility.
- As of December 31, 2025, the Company had $46 million in unfunded commitments available under its existing credit facilities, supporting growth initiatives such as the acquisition of Lehan’s, which closed on July 1, 2025.

Free Cash Flow

Management believes free cash flow provides investors with useful insight into the company's ability to generate cash, fund growth initiatives, and return capital to shareholders. Free cash flow is defined as net cash provided by operating activities, as reported under U.S. GAAP, less net capital expenditures (Net CAPEX). Net CAPEX is calculated as purchases of property and equipment minus proceeds from the sale of property and equipment in order to reflect both outflows and inflows associated with routine equipment turnover. Historically reported amounts of Free Cash Flow for the year ended December 31, 2023 has been recast to include the effect of proceeds from the sale of property and equipment. This adjustment aligns the calculation with the Company's current presentation methodology and more accurately reflects net cash flows for capital expenditures by accounting for inflows on asset dispositions.

(Expressed in thousands of U.S. Dollars)

For the year ended	12/31/25	12/31/24	12/31/23
Net cash provided by operating activities	$ 51,916	$ 39,089	$ 45,212
Less:			
Purchase of property and equipment	(39,985)	(37,771)	(26,093)
Proceeds from sale of property and equipment	16,151	10,321	2,588
Net CAPEX	(23,834)	(27,450)	(23,505)
Free Cash Flow	**$ 28,082**	**$ 11,639**	**$ 21,707**

Net Capex % of Net Revenue	**8.8%**	**12.2%**	**12.8%**

Net Capex % of Adjusted EBITDA	**38.8%**	**53.7%**	**54.6%**

Reconciliation of Adjusted EBITDA

Adjusted EBITDA is a non-GAAP financial measure that does not have a standardized meaning prescribed by U.S. GAAP. VieMed's presentation of this financial measure may not be comparable to similarly titled measures used by other companies. Management believes Adjusted EBITDA provides helpful information with respect to VieMed's operating performance as viewed by management, including a view of VieMed's business that is not dependent on the impact of VieMed's capitalization structure and items that are not part of VieMed's day-to-day operations. Management uses Adjusted EBITDA (i) to compare VieMed's operating performance on a consistent basis, (ii) to calculate incentive compensation for VieMed's employees, (iii) for planning purposes, including the preparation of VieMed's internal annual operating budget, and (iv) to evaluate the performance and effectiveness of VieMed's operational strategies. Accordingly, management believes that Adjusted EBITDA provides useful information in understanding and evaluating VieMed's operating performance in the same manner as management. The table above is a reconciliation of net income attributable to VieMed Healthcare, Inc., the most directly comparable U.S. GAAP measure, to Adjusted EBITDA, on a historical basis for the periods indicated. In calculating Adjusted EBITDA, certain items(mostly non-cash) are excluded from net income including depreciation and amortization of capitalized assets, net interest expense, stock-based compensation, transaction costs, impairment of assets, and taxes.

(Expressed in millions of U.S. Dollars)

For the year ended:	2025	2024	2023	2022	2021	2020	2019	2018	2017
Net Income attributable to VieMed Healthcare, Inc.	**$ 14.9**	**$ 11.3**	**$ 10.2**	**$ 6.2**	**$ 9.1**	**$ 31.5**	**$ 8.5**	**$ 9.5**	**$ 7.7**
Add back:									
Depreciation and amortization	28.7	25.3	21.9	15.6	11.3	9.6	6.4	3.8	2.5
Interest expense, net	1.2	0.8	0.4	0.2	0.3	0.5	0.3	0.2	0.3
Loss (gain) on derivative	-	-	-	-	-	-	(0.4)	0.2	0.2
Stock-based compensation(1)	9.1	6.3	5.9	5.2	5.2	4.9	3.9	2.7	0.8
Transaction costs(2)	1.1	0.3	0.5	-	-	-	-	-	-
Impairment of assets(3)		2.3	-	-	-	-	-	-	-
Income tax expense (benefit)	6.4	4.8	4.2	2.8	3.4	(5.2)	0.3	0.1	-
Adjusted EBITDA	**$ 61.4**	**$ 51.1**	**$ 43.1**	**$ 30.0**	**$ 29.3**	**$ 41.3**	**$ 19.0**	**$ 16.5**	**$ 11.5**

(1) Represents non-cash, equity-based compensation expense associated with option and RSU awards.
(2) Represents transaction costs and expenses related to acquisition and integration efforts associated with recently announced or completed acquisitions.
(3) Represents impairments of the fair value of investment and litigation-related assets.

Reconciliation of Adjusted EBITDA[1]

(Expressed in thousands of U.S. Dollars)

For the quarter ended:	12/31/25	9/30/25	6/30/25	3/31/25	12/31/24	9/30/24	6/30/24	3/31/24
Net Income attributable to VieMed Healthcare, Inc.	**$ 5,639**	**$ 3,513**	**$ 3,157**	**$ 2,625**	**$ 4,316**	**$ 3,878**	**$ 1,468**	**$ 1,603**
Add back:								
Depreciation & amortization	7,570	7,539	6,891	6,613	6,366	6,408	6,309	6,285
Interest expense, net	364	507	132	179	147	225	254	150
Stock-based compensation(2)	2,300	2,180	2,341	2,311	1,521	1,712	1,620	1,432
Transaction costs(3)	139	847	53	85	11	12	221	110
Impairment of assets(4)	-	-	-	-	-	125	2,173	-
Income tax expense	2,191	1,535	1,713	952	1,881	1,594	768	518
Adjusted EBITDA	**$ 18,203**	**$ 16,121**	**$ 14,287**	**$ 12,765**	**$ 14,242**	**$ 13,954**	**$ 12,813**	**$ 10,098**

(1) Refer to the previous slide for discussion of Adjusted EBITDA.
(2) Represents non-cash, equity-based compensation expense associated with option and RSU awards.
(3) Represents transaction costs and expenses related to acquisition and integration efforts associated with recently announced or completed acquisitions.
(4) Represents impairments of the fair value of investment and litigation-related assets.

Financial and Operational Highlights

(expressed in thousands of U.S. Dollars, except operational information).

For the quarter ended:	12/31/25	9/30/25	6/30/25	3/31/25	12/31/24	9/30/24	6/30/24	3/31/24
Financial Information:								
Revenue	$76,181	$71,914	$63,056	$59,129	$60,695	$58,004	$54,965	$50,593
Gross Profit	$44,103	$41,345	$36,731	$33,279	$36,138	$34,371	$32,892	$29,802
Gross Profit %	58%	57%	58%	56%	60%	59%	60%	59%
Net Income attributable to VieMed Healthcare, Inc.	$5,639	$3,513	$3,157	$2,625	$4,316	$3,878	$1,468	$1,603
Cash and Cash Equivalents (As of)	$13,501	$11,123	$20,016	$10,160	$17,540	$11,347	$8,807	$7,309
Total Assets (As of)	$199,154	$202,360	$184,603	$178,079	$177,069	$169,526	$163,947	$154,875
Adjusted EBITDA(1)	$18,203	$16,121	$14,287	$12,765	$14,242	$13,954	$12,813	$10,098
Operational Information:								
Vent Patients(2)	12,259	12,372	12,152	11,809	11,795	11,374	10,905	10,450
PAP Therapy Patients(3)	34,528	31,891	26,260	22,899	21,338	19,478	17,349	15,726
Sleep Resupply Patients(4)	36,561	33,518	25,246	22,941	24,478	22,143	20,185	18,904

(1) Refer to slides 30-31 in this presentation for the definition of Adjusted EBITDA and a reconciliation to its most comparable GAAP measure.
(2) Vent Patients represents the number of active ventilator patients on recurring billing service at the end of each calendar quarter.
(3) PAP Therapy Patients represents the number of distinct patients billed for PAP therapy services during each calendar quarter.
(4) Sleep Resupply Patients represents the number of distinct patients who received supplies through our sleep resupply program during each calendar quarter.